

CADIZ CORPORATE OVERVIEW



MAY 2022

SAFE HARBOR AGREEMENT

During the course of this presentation, we will make forward-looking statements. Any statement that is not a historical fact is a forward-looking statement. Forward-looking statements refer to expectations, projections or other characterizations of future events or circumstances about Cadiz Inc. (the "Company"), and such statements include, but are not limited to, statements relating to the progress and plans of the water development project, the expected pricing for water supply and water storage services, the expected pricing for agricultural land and products, and necessary permits to construct facilities. Actual results may differ materially from those expressed in these forward-looking statements due to a number of risks and uncertainties, including the factors detailed under the caption "Risk Factors" and elsewhere in the documents we file from time to time with the Securities and Exchange Commission (the "SEC"), including our annual and quarterly reports. We undertake no obligation to update these forward-looking statements, which speak only as of the date of this presentation.





CADIZ, INC.

CORPORATE HIGHLIGHTS



1	California water solutions focused business built over three decades.	
2	Ownership and control of the western U.S.'s premier groundwater asset as largest private landowner in eastern Mojave Desert.	
3	Cumulative investment to date of over \$200M has secured ownership of 45,000 acres of substantially-contiguous land in California with significant underlying water reserves, below-ground storage capacity, and associated developed water infrastructure assets, including wells and pipelines.	
4	Vested rights to utilize groundwater for supply, storage and irrigation.	
5	Assets concentrated in key Southern California location at intersection of water and utility infrastructure.	
6	Water and land price in California continues steep escalation supporting robust asset valuation and growth.	
7	Business plan is focused on utilization of Company's significant land, water and infrastructure assets for their highest and best use via storage, delivery and exchange of water supply together with continued sustainable cultivation.	



ABOUT CADIZ

Cadiz Inc. is a publicly-traded (NASDAQ: CDZI), California-based water solutions company with significant land, water and infrastructure assets dedicated to delivering sustainable water and agriculture projects.

- Largest private landowner in California's Mojave Desert: 45,000 acres. (70 sq. miles) of land with water rights & permitted farming.
- **Contiguous land-holding (35,000 acres)** with water rights in large, closed-basin watershed with no overlying land competition & excellent water quality to support a variety of uses and massive aquifer capacity.
- Current wellfield has production capacity of 25,000 acre-feet (AF) per year. (1 AF = 326,000 gallons) and 1 Million AF of storage capacity.
- Active and permitted farming for 9,600 acres. 3,000 acres in production.
- **Ownership of 220-mile water conveyance pipeline** connects supply and storage most of California.
- Vested right to provide 50,000 AF/ year derived from conservation without adverse environmental impacts.
- Cadiz Water Project approved in accordance with California environmental laws and recognized as Top Sustainability- Green Infrastructure Project by CG/LA Infrastructure.





2022: SYSTEMWIDE WATER CRISIS FOR CALIFORNIA AND THE WEST



Los Angeles Times

<u>California bans watering 'non-functional' grass in some areas,</u> <u>strengthening drought rules</u>

"California water regulators adopted emergency drought rules Tuesday that increase conservation requirements for water suppliers throughout the state and prohibit the watering of grass that is purely decorative at businesses and in common areas of subdivisions and homeowners associations. The regulations outlaw the use of drinking water for irrigating "non-functional" grass at commercial, industrial and institutional properties."

Ehe New York Eimes

Will California's New Water Conservation Measures Be Enough?

Rules announced around the state are considered merely an incremental solution to a far-reaching, permanent problem.

"The one thing we do know about climate change is that it increases volatility. So while the overall trend is drier, hotter, less water, we're probably still going to have some big wet years in there — and having space to capture water is still going to be very valuable. We have to find the right investments in infrastructure to kind of smooth that out."

AP

Californians could see mandatory water cuts amid drought

"California Gov. Gavin Newsom threatened Monday to impose mandatory water restrictions if residents don't use less on their own as a drought drags on and the hotter summer months approach. January through March typically is when most of California's annual rain and snow falls, but this year those months were the driest in at least a century. Despite calls for conservation, the state's water use went up dramatically in March. California is in its third year of drought and virtually all areas of the state are classified as either in severe or extreme drought."



The two largest reservoirs in California are already at 'critically low levels' and the dry season is just starting

"According to this week's report from the <u>US Drought Monitor</u>, the two major reservoirs are at "critically low levels" at the point of the year when they should be the highest. This week, Shasta Lake is only at <u>40% of its total capacity</u>, the lowest it has ever been at the start of May since record-keeping began in 1977. Meanwhile, further south, Lake Oroville is at <u>55% of its capacity</u>, which is 70% of where it should be around this time on average."



CALIFORNIA WATER SUPPLY-DEMAND IMBALANCE

California suffers from systemic supply shortages resulting from long term **structural deficiencies**, failing infrastructure and **regulatory limitations**.

New **supply options are limited**, and recurring drought exacerbates challenges.

Disadvantaged communities are disproportionately impacted. More than **1 million people** in over 300 California communities **do not have reliable drinking water due to outdated infrastructure or lack of access to public systems.**



(California's Lake Oroville in 2011 and 2021)

WATER PRICING

Pressure on supply, increasing demand reflected in CA water prices:

WHOLESALE PRICING⁽¹⁾

Water prices paid by Southern California water agencies to acquire imported supplies have increased by 1,000%, or a 5.83% CAGR, since 1978.

NEW SUPPLY PRICING⁽²⁾

The cost to acquire new supplies is generally higher than wholesale pricing in Southern California. When ranked among other options in a recent report by a regional water wholesaler, Cadiz supply and storage were among the most cost-effective projects.

SPOT MARKET⁽³⁾

California has an active water market, allowing parties to address supply imbalances outside of traditional wholesale/retail arrangements. Between 2010 and 2019, approx. 10 million acre-feet was transferred among participants. In 2022, following a record dry Spring, spot prices are at seasonal highs and continue to rise.

- 1. MWD of Southern Californiaater Rates & Charges, Financial Information, <u>www.mwdh2o.com</u>
- 2. 2018 Orange County Water Reliability Study, MWDOC/CDM Smith Inc.
- 3. WestWater Research Nasdaq Veles California Water Index (NQH2O).





New Supply	
Cadiz	\$1,276 – 1,652/AF (est.)
Poseidon Desal HB	\$2,200/AF
Carson Recycling	\$1,830/AF (assumes subsidies)
Charles E. Meyer Desal Plant	\$3,125/AF
New Storage	
Semitropic Bank	\$1,500/AF reserve capacity
Cadiz	\$1,500/AF reserve capacity (est.)
Strand Ranch	\$2,000/AF reserve capacity

CALIFORNIA NEEDS WATER STORAGE CAPACITY



To address fundamental change in the precipitation patterns (persistent, record dry-periods), California policy supports aquifer storage over dams / surface storage facilities.



60% Ocean Runoff / Evaporation: The majority of California's annual precipitation runs to the ocean / stream unregulated flows for the benefit of instream uses (fisheries) or is lost to evaporation.



Systemic Shortage: California State Water Project limited to 5% of capacity in 2022, while Colorado River basin is critically dry. Central Valley Project cut to 0% of capacity.



Need for Storage: Changes in long-term precipitation patterns require greater quantities of storage in wet years to normalize supplies over long dry periods. New surface storage is fiercely resisted by conservation organizations. Aquifer storage is viewed as a priority for sustainable management of groundwater.





SOLUTIONS

Cadiz will address these challenges by offering long-term sustainable solutions to California communities not served by the status quo.



SIZEABLE PRIVATE WATER SOURCE : CADIZ VALLEY WATERSHED

- 35,000 acres at base of 1,300 square-mile, topographicallydiverse watershed in Mojave Desert.
- Groundwater aquifer system with 20+ million AF in storage, federally protected headwaters.
- Snowpack and rainfall in upper elevations recharges system, estimated at 32,500 AF/year.
- Water quality at Cadiz meets drinking water standard, low TDS <330ppb.
- Watershed terminates at saline, dry lake playas where groundwater naturally evaporates at a rate of approximately 35,000 AF/year. (Approximately 9 Billion gallons annually)
- Ongoing sustainable agriculture needs met entirely from groundwater at Cadiz site.



GROUNDWATER STORAGE OPPORTUNITY in CADIZ

- Cadiz aquifer system includes 1 million acre-feet of storage capacity, similar to Kern Water Bank and Semitropic Water Bank in Central California.
- Cadiz location in proximity to the Colorado River and the State Water Project would allow for storage of multiple sources. Northern & Southern pipelines increase optionality for storage and return. Interconnects multiple State systems.
- Highly porous clays and silts support high infiltration rates, and ease of management and recovery;
- Very low TDS maintains high water quality.
- In-lieu storage options also available
- Judicially validated groundwater management plan already in operation maintaining sustainability;
- No overlying land competition (Cadiz only farmer in the area) and protected headwaters.



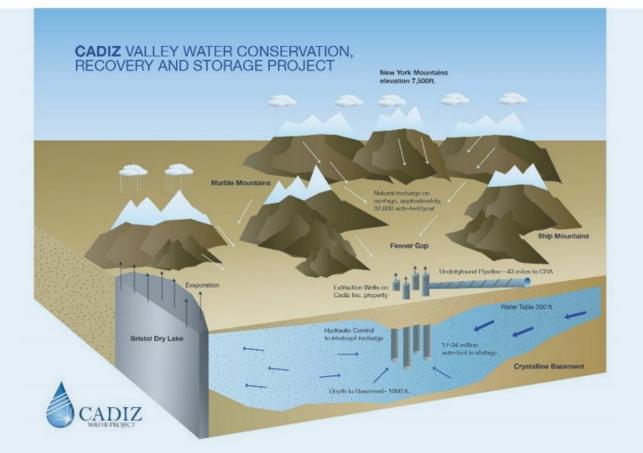
Costs / Pricing

- Construction costs for groundwater storage are minimal, once conveyance system in place.
- Recharge/Infiltration requires conveyance to the site; Management underground and return of stored water requires wells and conveyance, as well as potential for pumping station and power.
- Existing groundwater banks charge a onetime capacity reservation fee, and annual maintenance fees. Once water is returned, there are delivery fees to recover power. Value of the bank increases with optionality to return water when needed.
- Comps for storage reservation at \$1500/AF.

THE CADIZ WATER PROJECT



The Cadiz Valley Water Conservation, Recovery and Storage Project will manage a significant groundwater basin to stop the loss of water to evaporation, conserve a sustainable quantity of water for beneficial uses and offer optimal aquifer storage. The Project will make available a new reliable supply of water that can supplement urgent needs in California's underserved communities and significant below-ground aquifer storage capacity for a variety of California communities.



SUPPLY

- Expand agriculture wellfield on property to conserve water in transition before it evaporates.
- Entitled right to pump 2.5 million acre-feet of groundwater over 50 years (up to 75,000 acre-feet in any year) an annual supply for approx. 400,000 people.
- Deliver water via pipelines connecting to California's water suppliers and delivery system.

STORAGE

- Total storage capacity of 1 Million AF to store excess imported water during wet years; In-lieu storage capacity of 150,000 AF.
- Utilize supply pipelines to bring water into storage.
- Recharge spreading basins on the surface used to allow water to slowly infiltrate through the soil into the Cadiz aquifer.
- Wellfield utilized to maintain and monitor water in storage.

CADIZ

COURT-VALIDATED ENVIRONMENTAL REVIEW & GW ENTITLEMENT

Cadiz successfully secured Court-validated environmental review and groundwater entitlements that authorize management of the groundwater basin for the conservation of 2.5 million AF of water supply over 50 years for delivery off-property and in-lieu aquifer storage.



Sustainable: Environmental review of groundwater management and off property uses completed and further validated by California's Courts; fully-vested rights, no further legal challenges to environmental review or groundwater entitlements permissible.⁽¹⁾



Science: Extensive hydrological and geological analysis supports project operation. County enforced groundwater management plan includes 100 monitoring features and regular reporting.



Safe: Project will deliver high-quality water that meets all drinking water standards; Project features innovative treatment and monitoring technology.

FACILITIES | SOUTHERN PIPELINE



To convey conserved groundwater from the Cadiz wellfield for distribution throughout Southern California communities, Cadiz will construct a conveyance pipeline - the Cadiz "Southern Pipeline."

- Single barrel, pressurized steel pipeline with nominal design flow of up to 250 cfs.
- Size between 55" to 84" diameter.
- 43-miles from Cadiz to Rice, CA at Colorado River Aqueduct, owned by Metropolitan Water District of Southern California (MWD).
- Pipeline entirely within the active ARZC Railroad ROW under 99-year lease to Cadiz.
- Federal evaluations confirmed use within scope of ARZC right-of-way in February 2020.
- Cost for infrastructure improvements depending on diameter of pipeline selected estimated at \$350 -450M (variability primarily based on diameter of final pipe).

Steps to operation:

- Finalize contracts & water exchange and access agreements with MWD.
- Construct the infrastructure elements:
 - 1. Steel Pipeline within ARZC Railroad Right of Way
 - 2. Water treatment facilities, regulating reservoir and railroad benefits.
 - 3. Build out of booster pumps, power infrastructure, and interconnecting lines.
- Obtain State Lands Commission finding per Water Code Section 1815.





CONVEYANCE – NORTHERN PIPELINE



- Cadiz owns 220 miles of existing, buried, 30" steel pipeline that extends from Wheeler Ridge in the Central Valley southwest to Cadiz.
- Previously used as oil/gas pipeline, then cleaned, filled with nitrogen.
- Engineering studies and feasibility tests confirmed suitability of the pipeline's ability to convey water. First in the nation conversion of fossil fuel pipeline for water access improvement.
- Pipeline crosses existing water infrastructure including the LA Aqueduct and the California State Water Project.
- Pipeline has high pressure rating (>900 psi); capable of transporting up to 30,000 acre-feet per year of water, including untreated, treated or recycled water supply.
- Pipeline would increase California's conveyance options and increase access to underserved, remote and disadvantaged communities.
- All water conveyed through the Northern Pipeline will be in accordance with federal, state laws and local authorities.
- Infrastructure improvements to put pipeline into service for water conveyance estimated at \$100 \$125M.
- Received permits from US BLM in 2020 to operate the pipeline to convey water over federal land (26% of the pipeline), currently in litigation.

CADIZ

& the So. California Water Conveyance System







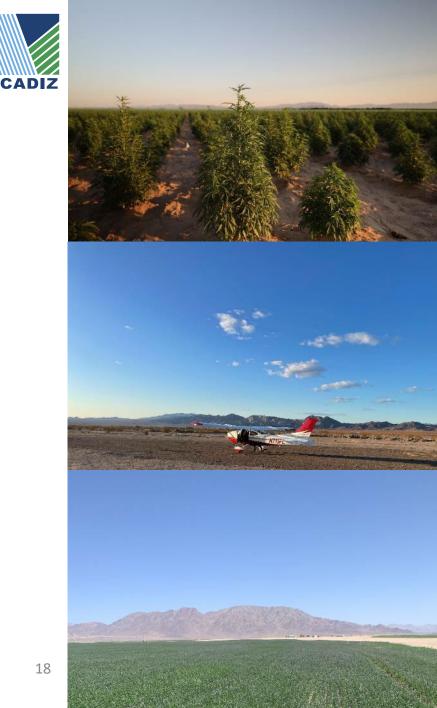
SUSTAINABLE AGRICULTURE

Cadiz has farmed its desert property - the Cadiz Ranch - for 30 years, sustainably irrigating with underlying groundwater and successfully growing a variety of crops.

THE CADIZ RANCH

Cadiz Valley, site of the Water Project, is currently farmed and irrigated with sustainable, naturally replenishing underlying aquifer.

- Largest agricultural operation in SB County with lemons, alfalfa, hemp and seasonal vegetables. ٠
- Similar climate and crop mix as Imperial, Palo Verde and Coachella Valleys. ٠
- In 1993, County permitted ag development on 9,600 acres, including water rights to irrigate ٠ entire acreage. Option to put additional acreage into agricultural use upon further County approval.
- 2,100 acres leased for a variety of crops. 900 acres farmed by Cadiz. ٠
- Active groundwater use for 25+ years, water table at all-time high with NO adverse impacts. ٠
- Current infrastructure includes 9 wells for ongoing operations, capacity to deliver • 25,000+ AF/ year.
- Excellent transportation dynamics at intersection of BNSF & AZRC railroads and crossed by Historic ٠ Route 66.
- Housing & commissary for workforce of 300, offices, and equipment facilities ٠
- Airstrip on property.



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AGRICULTURAL LAND VALUE

- The value of desert agricultural land assets with water resources and water access has remained stable over time reflecting the sustainability of the agriculture component of our business.
- Comparable developed land with water rights in Palo Verde and Imperial Valleys has been appraised at \$7000 \$14,500 per acre for developed farmland with a variety of crop adaptability. Acreage with limited to no farming adaptability generally appraises for approximately \$5000 \$7000 per acre.
- Large contiguous parcels with infrastructure can trade at higher values due to desirability for farming without competition.

LAND USE	IRRIGATED FIELD CROPS (per water toll acre)	GOOD ADAPTABILITY (Produce)	AVERAGE ADAPTABILITY (Alfalfa)	Limited Adaptability
PALO VERD	E VALLEY	IMPERIAL VALLEY		
2020	\$10,000 - \$14,000	\$11,000 - \$14,500	\$7,000 - \$11,000	\$5,000 - \$7,000
2019	\$11,000 - \$14,000	\$12,000 - \$15,000	\$7,500 - \$ 12,000	\$5,500 - \$7,500
2018	\$11,000 - \$17,000	\$12,000 - \$15,000	\$8,500 - \$12,000	\$5,500 - \$7,500
2017	\$11,000 - \$17,000	\$12,000 - \$15,000	\$8,500 - \$12,000	\$6,000 - \$8,500
2016	\$11,000 - \$17,000	\$11,500 - \$15,000	\$8,500 - \$ 11,500	\$6,000 - \$8,500
2015	\$8,250 - \$11,600	\$11,500 - \$14,500	\$8,500 - \$11,500	\$6,500 - \$8,500
2014	\$8,250 - \$11,600	\$9,000 - \$11,000	\$7,000 - \$8,000	\$5,500 - \$7,000

Source: Ag land prices from the 2021 CalASFMRA Western Ag Professionals Trend Report

1). Field crops land

2). Good adaptability land







VALUABLE CASH FLOWS FROM SUSTAINABLE AGRICULTURE & WATER PROJECTS

Construction and operation of water pipelines are expected to support valuable cash flows from projects:



RECURRING CASHFLOW STREAM

\$50M+ of Projected Annual Cash Flow from Agriculture, Water Delivery, and Storage



SIGNIFICANT VALUE FROM WATER STORAGE

\$1.5B of Additional Cash Flows Projected from the Sale of Water Storage Rights



SUBSTANTIAL ANNUITY VALUE

Projected \$2.0B Net Present Value of Water Delivery, Storage and Agriculture Cash Flows





STEWARDSHIP

Cadiz is dedicated to sustainably providing reliable water access and agricultural opportunities for our community and contributing to a sustainable environment well beyond our borders.





SUSTAINABILITY MISSION



CORPORATE GOVERNANCE

Cadiz's leadership fosters proper business behavior through strong and sustainable corporate governance and business ethics.

- Active oversight from Board of Directors through the independent directors in the audit, compensation, corporate governance, and nominating committees.
- Cadiz recognized by the California Legislature for its leadership in Board Governance Diversity & Inclusion practices.
- Cadiz's Code of Conduct and Ethics communicates their expectations and guiding principles. In 2020, 100 % of Cadiz's employees signed this code.
- Long-term **stability of leadership** and longevity of staff satisfaction.
- Dedicated to highest level of ethical and legal conduct in all business activities, culture of do the right thing.

38% WOMEN ON BOARD

78% INDEPENDENT DIRECTORS

11 YEARS AVERAGE TENURE ON BOARD

Note Cannon Santa Junto	underrepresented overallives in leadership roles. Per	
	data and annual progress public. These companies a	
California Legislature	community impagement to expand minority talent p	
Camarina Argistante	fosters inclusion and reduces unconscious bias.	
May 21, 2021	We value divertity and we know you do, too. In the any updates you send to the Secretary of State on el	
may an, and a		
Cadle Inc.	Thenk you again for your commitment to providing a	
Scott S. Siater, OED	this is just the first step in ensuring all communities	tave equity in the workplace.
550 S. Hope Street, Suite 3850 Los Angeles, CA 50071	Sincerely,	
Dear Scott		
	51-	S H- War
California is one of the most diverse states in the nation, attnically and culturally. However, more	Chin th-	statt witcher
progress is needed as we work to ensure that underrepresented communities have a seat at the table,	Assemblymember Even Low	Senator Scott Wener
from the board rooms of California's must powerful corporations to the halls of the state Capitol.	Colifornia Legislative LGS10, Caucus, Chair Colifornia Legislative API Caucus, Vice Chair	California Legislittive Jewish Caucus, V
On behalf of the six California Legislative diversity coucases - Asian & Pacific Islander (API), Black,		A 1 4
lewish, Lotino, LOBTO, and Women's - we write to you to express our sincere appreciation for the	Main Elene back	With Smith
Tremendous steps your company has made in appointing woman to corporate boards. We look forward	Second Work Best Chara	Assemblymember Cristina Garria
to your continued efforts to make top-level leadership more diverse and inclusive.	Colifernia Lagislative Latino Gaucua, Chair	California Legislittive Women's Gaucus
As you know, Assembly 8 II 979 calls on corporations to have at least one member from an		
underrepresented community on their corporate board by the end of 2021. This could be spreader who	P P	St. Jost
Is Black, African American, Hispanic, Lating, Adam American, Pacific Silender, Native American, Native	Assembly member Robert Rives	Service Steven Braciford
Hawallan, or Aleska Native, or accession who self-identifies as gay, leabart, biannat, or transpender. In 2019, Senate still SIB called on companies to add at least one female director, and in some cases two,	California Legislative Latino Caucus, Vice Chair	California Legislative Black Caunal, Cha
depending upon the size of the publicly held corporation. These appointments must occur by the end of		and the set of the set of the set of the set
this year and subsequently be reported to the Secretary of State.	Jusse Antonial	X-P-
		102
While we are pleased that women are being appointed to California boards in greater numbers, nor	Azidni biy member Jesse Gebriel	Scrutor Sulari Talamarbia Eggman
enough progress has occurred for women of color. An overwhelming majority of female appointments	California Lagislative Jewish Caucas, Chair	California Legislative LGBTQ Caucus, Vi
- 71.5% - were White/Caucasian, while Asian/Pacific 8 lander and Black/African American candidates	1 1	A
made up just 12% of appointments. Most a arminigh, only 2.5% of women appointed to California boards were Latina.	March Humor	Set alater
CONTRS WETE LADIA.	Sentitor Wincy Skinner	Assemblymender Sydney Karrlager
A diverse workforce brings needed viewpoints and perspectives to a company. These viewpoints could	California Legislative Women's Caucas, Vice Chair	Colifornia Log skillive Black Caupus, Vio
help your company develop new products and bring forth new ways to engage with your customers.		
Studies show more diversity in management positions also increases profitability. We expect that	1	
greater diversity in boardrooms will result in greater access to training and good-paying jobs for our	- Units	
communities. Our role as consumers should be rewarded with a share of a company's prosperity.	Senator Richard Pan	
	California Logislative API Caucus, Chair	
We are seeing companies take this moment as an opportunity to commit to oversity beyond logislation. The Silicon Valley Leadership Group introduced new standards with its 25:25 program. Participating		
row secon valley beauty shap brough introduced new standards with its 25025 program. Nanticipating companies have pledged that at least 25% of their leadership will be contarised of individuals from		
underrepresented groups by 2025, or that by 2025 they will see an increase of at least 25% in		



BOARD OF DIRECTORS

Susan Kennedy – Executive Chair Keith Brackpool Stephen Courter Maria Echaveste Geoff Grant	AUDIT & RISK Stephen Courter, Chair Geoffrey Grant Winston Hickox Ken Lombard	COMPENSATION Winston Hickox, Chair Geoffrey Grant Carolyn Webb de Macias
<u>Winston Hickox</u> - Lead Independent Director <u>Ken Lombard</u> <u>Scott Slater</u> – CEO/President <u>Carolyn Webb de Macias</u>	NOMINATING & CORP GOVERNANCE Maria Echaveste, Chair Stephen Courter Carolyn Webb de Macias	EQUITY, SUSTAINABILITY & ENVIRONMENTAL JUSTICE Carolyn Webb de Macias, Chair Winston Hickox Maria Echaveste

COMMITTEES



CAPITAL STRUCTURE

	AMOUNT	COUPON MATURITY
Cash (1)	18.8	
Restricted Cash (2)	7.5	
Total Cash	26.3	<u> </u>
Senior Secured Term Loan	50.0	7.00% July 2024
Total Debt	\$ 50.0	
Long Term Lease Buy Back (3)	\$ 20.0	
Series A Perpetual Preferred Stock	\$ 57.5	8.875%
Series 1 Convertible Preferred Stock (4)	\$ 0.9	Preferred Stock through July 2023 after payment of dividend in Jan 2022. (3) - Estimated optional lease termination buyback of \$12 million plus 10%
Common Shares Outstanding (in millions)(5)	50.8	contractual annual return (accretion from Feb 2016) plus infrastructure improvements. (4) - 329 shares outstanding convertible into 133,261 shares of common stock with liquidation preference of \$2,734.09 per share. (5) - Shares outstanding as of March 31, 2022.





CADIZ, INC.

For more information: <u>www.cadizinc.com</u> <u>www.cadizwaterproject.com</u>

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